COOPERATION OFFER
for Base and Line Training
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I. INTRODUCTION

Baltic Aviation Academy is one of the fastest growing aviation training organizations in Eastern Europe. Our key activities consist of a wide range of aviation training courses, professional flying personnel solutions for the airlines as well as consultancy and partnership in building individual flight and cabin crew career.

Our offers start from Ab Initio training courses and contain such customized solutions as Line Training programs or lease of Type Rating Instructor and Safety pilot, etc.

We are proud to offer You qualified instructors, cutting-edge computer programs for land-based training (classroom theory), and modern classrooms at our learning facilities.

We invest constantly in human and physical resources, because we care about the quality of our courses.

Baltic Aviation Academy is located in Vilnius, in the capital of Lithuania, a rather convenient geographical location for customers from the East and from the West. Nevertheless, Baltic Aviation Academy offers and provides various trainings all across Europe (and some in the USA) – Spain, Germany, Austria, Netherlands, England, Italy, Sweden and other countries.

More than 10 000 aviation specialists have been already trained at Baltic Aviation Academy. During its years in the aviation training market Baltic Aviation Academy has become the leader in the Eastern Europe for the training of aviation specialists and their qualifications upgrading.

We provide a wide range of the highest quality aviation training courses. Our qualified instructors and approved training programs is the guarantee for safety.

Having extended list of customers, we are able to grant our partners promised quantities and flows.

We seek for mutual benefit and considerable return of efforts!
II. PROPOSAL FOR COOPERATION

After short introduction of our company, aims, key benefits, flexibility of actions and orientation to each customer we would like to emphasize that together we could make a profitable business deal.

We offer our customers a full assortment of Aviation Training Service. Thus, we are constantly looking for partnership agreements that would benefit all.

WE ARE LOOKING:

- For Base training partners
- For Line training partners

WE ARE OFFERING:

- Great chance to supplement Your Company’s budget with additional income, using our human resources: selected, recommended, checked students
- Good possibility of profiting from Your service of Line Training
- Help solving problems and looking for solutions of high quality service in Aviation Trainings
- Opportunity to get discounts for all of our provided services and FFS BH

**WE ARE BIG enough to offer LARGE capabilities**

**SMALL enough for personal care!**
III. COURSE DESIGN

Base training

After the completion of Type Rating Training theoretical and practical course in the full flight simulator, the student-pilot must pass the Base Training – the special flight training program in the actual aircraft. The standard training program consists of 6 landings, at least 1 of which is a full stop landing under the supervision of Type Rating Instructor and Safety Pilot. For trainees with more than 500 hours MPA experience, the requirement is to complete 4 landings of which at least 1 is a full stop landing.

Baltic Aviation Academy has contracts for trainings with the airlines for the type of aircraft and offers the attractive Base Training solutions for both - private individuals and for air operators.

LINE TRAINING

Base and line trainings should be done using your company’s instructors.

Line training

After the completion of Type Rating Training theoretical, practical course in the full flight simulator and the Base Training, in order to become illegible for self-sufficient co-pilot function, the pilot must fly at least 20 legs or 100 hours of real flights together with Type Rating Instructor and Safety Pilot. Moreover, additional 200 hours are required to fly with Type Rating Instructor only. For the new flight crew of our customers - air operators Baltic Aviation Academy offers the complete Line Training solution as follows:

- The Training Service of Type Rating Training Instructor
- The lease of Safety Pilot
- The lease of full crew until the students – pilots become illegible for flying self-sufficiently

BAA offers the attractive Line Training solutions for both - private individuals and for air operators. Base and line trainings should be done using Your company’s instructors.

Base and line trainings should be done using Instructors of Your Company.
IV. BALTIC AVIATION ACADEMY (BAA) SERVICES

**Ab Initio training**

- Private Pilot Licence (Aeroplane) – PPL(A)
- Instrument Rating (Aeroplane) – IR(A)
- Commercial Pilot Licence (Aeroplane) – CPL(A)
- ATPL(A) Integrated Course
- ATPL(A) Modular Theoretical Training Courses

**TRTO training**

Our TRTO certificate is issued by Civil Aviation Administration of Lithuania and valid in all EASA area. We hold the authorisation of Civil Aviation Authorities of Ukraine, Israel, Kazakhstan, Kyrgyzstan, Tajikistan and Russia as well.

**Type Rating Courses:**

Pilots Type Rating Training Courses – Initial, Recurrent and Refresh, with and without integrated MCC:
- Boeing 737 CL
- Boeing 737 NG
- Boeing 747
- Boeing 757/767
- Boeing 777
- SAAB-340
- SAAB-2000
- ATR 42/72
- Airbus A320
- Airbus 330
- Airbus 340
- CRJ 100-200
- CRJ 700-900
- ERJ 135/145
- ERJ 170/190
- SAAB 2000
- SAAB 340
- DHC-8

**Additional Training:**

- Type Rating Instructors (MPA) Training
- Pilots in Command Courses
- Multi Crew Cooperation Courses (MCC)
- Crew Resource Management (CRM) Training: Initial and Recurrent
- EU-OPS-1, JAR-FCL-1 Training
- Emergency Training:
  - Fire Fighting and Activities in Smoke Training
  - Survival in Water Training
  - Aviation Security Training
  - Dangerous Goods Training (for Categories 6,7,8,9,10,11)
Basic Aircraft Flight Attendant Course

- Initial, Recurrent, Refresh, Conversion and Differences trainings
- Ditching and Water Survival Course
- Fire Fighting and Activities in Smoke Course
- Aviation Security Course
- Dangerous Goods Course
- Emergency and Safety Equipment Training
- First Aid Training

Other Courses

- Flight Dispatchers Training
- Upgrading To Captain Course
- Instructors Course
- IATA Authorised Courses
- English Language Knowledge Perfection Course

Services

- Full Flight Simulator dry/wet lease (FFS)
- Flight and Cabin Crew Leasing
- Base Training
- Line Training
- Crew Selection Services
- Recruitment
- Career Planning and Consulting

Tailor–made Customers Service

- Accommodation
- Transportation
- Visa support
- Leisure
- Medical treatment

Permanent Consultancy Services

- Manual preparation
- Training and quality program preparation

We can provide ground course trainings in house or abroad, in Russian and English languages.
V. CERTIFICATES

Baltic Aviation Academy has a FTO and TRTO certificates issued by Lithuanian CAA. Also we are approved by Russian Federation, Belarus, Ukraine, Tajikistan, Kyrgyzstan, Israel, Sudan and Republic of Kazakhstan.
VI. FULL FLIGHT SIMULATORS

Currently Baltic Aviation Academy provides Type Rating and Recurrent trainings (dry/wet lease) for the following types of Aircrafts:

- Airbus A320
- ATR 42-300/72-300
- ATR 72-500
- Boeing 737 CL
- Boeing 737 NG
- Boeing 747-400
- Boeing 757-200
- Boeing 767-300
- Boeing 777-200
- CRJ 100/200
- Dash8Q-400
- Embraer 135/145
- Embraer 170/190
- SAAB 2000
- SAAB 340
- Mi-8
Baltic Aviation Academy is Your partner that can service You with the solutions to guarantee safety, to lower costs and to solve possible problems.

- Our main competences and competitive advantages consist of:
- Comprehensive knowledge of training
- Extensive selection of training solutions
- Personal touch for customer support
- Extensive geographical coverage